



# Supplier Training Materials

## Calf Management

209 S. 19<sup>th</sup> Avenue Suite 3  
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(406) 867-Beef (2333)  
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The *Verified Beef Supplier Training Materials* are designed to inform the producer (supplier) of Calf Management (CM) cattle about the policies and procedures of the VB program. Following the review of this material the producer is required to pass the *Supplier Training Quiz*.

### Definitions:

***Calf Management:*** management practices that supplement the nutrition, health and well-being of animals. A calf can have powerful genetics to back up its value and be verified for downstream marketing channels, but without a clean bill of health and proper nutrition, the calf will never realize its potential.

Multiple Land Grant Universities, pharmaceutical companies, and private organizations have developed protocols, with some degree of similarity, which identify nutrition and health management strategies.

***Process Verification Program (PVP):*** USDA approved process for Age and Source verification by a third party. The PVP outlines the policies and procedures that must be followed for Age and Source verification.

***Quality Systems Assessment (QSA):*** Similar to PVP but is specific to a particular operation, such as a feedlot.

***Program compliant Tag:*** A PCT is a 1-time use, tamper-evident tag, which contains a non-repeatable, unique number. The tag is unique and specific to the Program. It may be an RFID or a visual tag.

***Radio Frequency Identification Tag (RFID Tag):*** Ear tag with built in radio frequency chip. Each RFID Tag has a unique 15 digit identification number. No information other than the unique number is actually stored on the tag. The tag number is used track cattle in the VB Database.



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### Producer Specific Example (Above the Minimum Standard)

Below is an example of what the Calf Management regimen could look like for a producer.

*NOTE:* Cows vaccinated before the upcoming calving season can influence the health of the calf (Scour Guard example below).

ACTION	PRODUCT	ADMINISTERED OR EXPECTED DATE	STATUS
Cow-Vaccination	Scour Card 4KC	2/1/13	Audited
Calves-Vaccination	Vista 5 SQ, Vision 7 w/SPUR	5/1/13 – 6/10/13	Audited
Calves-Insecticide	Double Barrel VP	5/1/13 – 6/10/13	Audited
Calves-Vaccination	Vista Once SQ, Vision 7	1 month prior to wean	Pending
Calves-Vaccination	Vista 5 SQ	At weaning	Pending
Calves-Deworming	SafeGuard Dewormer	At weaning	Pending
Calves-Insecticide	Ivermax PO	At weaning	Pending
Cows-Nutrition	Purina Rain & Wind #12	1/1/13 – 12/31/13	Pending

The CM program will take into account all health and nutrition management practices used by the ranch to help the calf perform at its optimum. Specialized vaccinations (warts, pinkeye) will also be audited.

### Verified Beef Policies and Procedures:

#### Tags

- All cattle enrolled under the VB PVP for CM must be tagged with program compliant tags purchased from VB or through another PVP. Tags may be either RFID or Panel.
  - The program compliant tag must be applied before the animal leaves the ranch of origin.
  - Tags are assigned to a specific calving group
    - Unused tags may be transferred from one calving group to another by the VB administrator.
  - The producer shall report unused or destroyed tags to the VB Administrator.

#### Required Records

- Pharmaceutical receipts/invoices
  - The minimum standards will be as follows:
    - 1 dose 7-way, 8-way or 9-way Clostridial.
    - 1 dose viral 5-way (IBR, PI3, BRSV and BVD Type I & II).
    - 1 dose Pasteurella Haemolytica and/or Pasteurella Multocida.
  - Keep a record of administration date(s) of pharmaceuticals. Qualifying records include but are not limited to:
    - Calendar/Journal
    - Spreadsheet



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- Keep a record of expected date(s) of pharmaceutical administration. Qualifying records include but are not limited to:
  - Calendar/Journal
  - Spreadsheet
  - Forward Contract on calves (if designating pharmaceutical requirements)
  - Video sale contract on calves (if designating pharmaceutical requirements)
- Nutrition Receipts/Invoices
  - There are no minimum standards for nutrition for either breeding animals or calves.
  - Keep a record of administration date(s) of nutrition products. Qualifying records include but are not limited to:
    - Calendar/Journal
    - Spreadsheet
  - Keep a record of expected date(s) of nutrition products. Qualifying records include but are not limited to:
    - Calendar/Journal
    - Spreadsheet
    - Forward Contract on calves (if designating pharmaceutical requirements)
    - Video sale contract on calves (if designating pharmaceutical requirements)
- The producer is required to keep copies of receipts/invoices for a minimum of 3 years.
- Copies of acceptable records must be submitted to VB.
- The prerequisite for the CM program is Age and Source Verification.
- An expected shipping date must be given to the auditor (verbal is the minimum).

### Audits

An audit consists of reviewing the records and production practices of each producer. The audit will verify that the producer understands and meets the policy and procedure requirements needed for VB PVP compliance. Receipts and invoices will be inspected, tag compliance will be evaluated, and projected pharmaceutical usage will be reviewed.

Calf Management verification audits will be performed via a phone interview. On-site audits are only required for: 1) a **random 3%** of all CM verification participants, and 2) any operations deemed to be high risk for non-compliance. This on-site audit must be completed prior to shipment of any CM program animals from the operation.

### Promotional Material

Any advertisement of cattle on the CM program must be submitted to VB for USDA approval before that promotional material is made public.





# Calf Management Supplier Training Quiz

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1. Third party verification of cattle calf management information is not required to participate in the Calf Management USDA program. Yes  / No
2. Receipts of pharmaceutical and nutritional purchases are required and should be submitted to Verified Beef. Yes  / No
3. Any deworming of calves will be audited as part of this program. Yes  / No
4. Which of the following is an acceptable record showing the administration date of a product?
  - a. Calendar
  - b. A note from my drug representative
  - c. A phone call from the place of pharmaceutical purchase.
  - d. A phone call from the Vet
  - e. Word of mouth from the producer
  - f. All the above
5. Any health protocol I use for my calves can be audited as long as I maintain the minimum requirement. Yes  / No
6. An on-site audit is required to become approved for this program. Yes  / No
7. I do not need a program compliant tag to be eligible for the Calf Management program. Yes  / No
8. Which of the following are calf management tools that can be audited under the Calf Management Program?
  - a. Vaccination
  - b. External Parasites
  - c. Internal Parasites
  - d. None of the above
  - f. All the above
9. I need to maintain copies of pharmaceutical and nutrition invoices or receipts for at least 3 years. Yes  / No
10. The minimum standard is one Clostridial vaccine of your choice. Yes  / No

Producer Signature: \_\_\_\_\_

Date: \_\_\_\_\_